



BUSINESS

OPERATION COLLABORATION

Virgin Media Business helps Public Sector organisations share information, save money and use best practices to provide citizens with a better experience.

Helping you rise to the challenge

From local and central government, to schools, health care, emergency services and the third sector, public sector organisations are under massive pressure to meet the evolving expectations of employees and citizens. And to make a concerted effort to keep citizens at the heart of everything they do.



These are challenging times for the Public Sector. It's a sobering statistic that 65% of consumers believe online services from Government lag behind those in the private sector, despite the progress made by many organisations in digitising services*.

Against the current backdrop of up to £20bn of efficiency savings to be achieved by 2020**, organisations are expected to unleash their digital potential and remain ahead of the curve. That's not forgetting the additional, often complex, requirements to enable remote and flexible staff to adopt smarter ways of working.

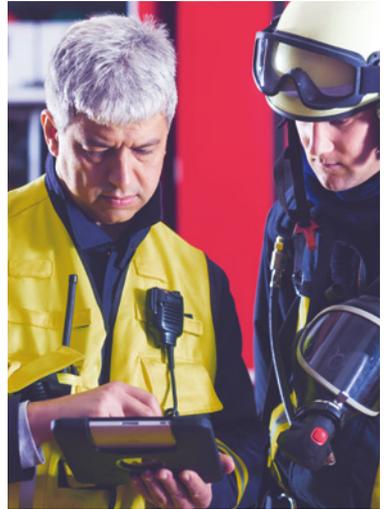
With over 20 years' experience working with the Public Sector, we understand the challenges. Even better, we understand the solution. And we're proud to be a glass half full kind of organisation. So let's start by looking at your challenges in a different light...

*<http://www.government-ict.co.uk/wp-content/uploads/2016/11/government-digital-services-report-1.pdf>

**<https://hansard.parliament.uk/Commons/2017-02-08/debates/6C844590-2861-48C9-BF3F-D051A6F0B708/EfficiencySavings>

Digital transformation isn't just a tantalising prospect that remains beyond reach. It's do-able. In fact, we help organisations like yours do it every day.

We're one of the largest providers of networking services in the UK and have an evolving portfolio of advanced products and services to help you meet the digital agenda, enable flexible and smart working, share services and respond to the needs of your citizens.



Thanks to our Public Services Network (PSN), we are already delivering shared services and collaboration on a national level. It's no wonder over 60% of emergency services rely on our network to provide services 24 hours a day.

Our Public Sector heritage is clear. And with 40 regional offices across the UK our Public Sector experts are able to support the local agenda whilst leveraging the scale of the Virgin Media Business organisation.

**Turning
challenges into
opportunities**

Let's talk tech

There is no doubt that innovations in IT will be at the core of how Public Sector organisations rise to challenges and seize opportunities in the years ahead. Of course, knowing where to begin is daunting, but we're here to help.

Setting the course for your organisation is simply a matter of knowing how to adapt, and the right digital platform is the best place to start. After all, there has been a paradigm shift in information technology over the last decade.

We've innovated, survived and thrived. And now we can help Public Sector organisations to collaborate and transition seamlessly. Embracing the future has brought some exciting things our way.



Our network is so secure that we've become a go-to partner for Public Sector organisations that want a supplier they can trust with the most critical applications and data, at a total of 22,000 sites.

We're supporting health care and prevention, working to develop wearable technologies and pattern monitoring sensors, which help to keep patients healthy.

We're taking WiFi to new frontiers, providing services that can support patients and visitors in waiting rooms, to citizens on the UK High Street.

We're powering 'generation tech' by giving schools the tools they need to prepare the next generation for a digital world. And providing solutions that meet their individual needs, whether they are procuring as regional clusters or individual schools.

They'll be ready, but will you? We're here to serve your needs, help you navigate the path and provide the technology, as you embrace an evolving digital future. Our platform is robust, flexible and capable of meeting the needs of you and your citizens.

Change is inevitable, but we can help you adapt to it and become more collaborative, efficient and secure.

We enable organisations to join forces, across internal and regional teams, other agencies and even private sector companies, pooling precious resources to save money and use best practices to provide citizens with a better experience.

Every day we have customers who are successfully working together to meet the challenges of integrated public services, by securely sharing knowledge, skills, networks, data, resources and premises.

Our credentials speak for themselves. We were a lead partner in building the Public Services Network (PSN), a robust, secure network-of-networks used by most of the UK's Public Sector, including every Local Authority.



In 2011 we became the first organisation in the country to be awarded PSN compliance certification. We hold certificate 001.

We've helped the Hampshire Public Services Network (HPSN2) connect over 1,200 sites, including more than 600 schools, 51 fire stations and 18 partner organisations. Our PSN customers now include Cambridgeshire (CPSN), Yorkshire and Humberside (YHPSN) and West Midlands (WMPSN).

As a member of Innopsis (the industry association which has worked closely with NHS Digital to shape HSCN), we have played a key role in designing and planning the new network and will be a certified supplier for HSCN services.

These are just some of the stories that showcase the power of collaboration. We're proud of them and hope they inspire your organisation to realise its full digital potential.

The power of collaboration



BUSINESS

Your trusted Public Sector partner

**Our solutions are always
tailored to your needs.**

We work with a wide range of best in breed partners to offer market leading end-to-end solutions from a constantly evolving portfolio.

Our accredited professionals can ease the strain by providing managed services, from monitoring and supporting your technology, to project management expertise to relieve the pressure on your resources, and offer expertise where you need it most.

**With Virgin Media Business,
an exciting future of
collaboration and innovation
awaits. Come talk to us.**

0800 052 0800
**[virginmediabusiness.co.uk/
public-sector](http://virginmediabusiness.co.uk/public-sector)**

Central Government

Create efficiencies and get more from your technology, by sharing costs across departments.

Public Services Network

Implement shared PSN resources and write a better future for your citizens.

Health & Social Care

Insight and guidance for a smooth transition from legacy N3 to HSCN.

Local Government

Collaborate with local organisations to address the regional agenda and achieve efficiencies.

Emergency & Justice

Secure, reliable and flexible solutions to support connected and flexible frontline services.

Education

Secure, safe, affordable internet access and education solutions to enhance the learning environment.